The IBA has invited all ASA members to join them for their December 20th Annual Valuation Contest. The contest will be held at noon at Sheraton Four Points Hotel (1330 Industrial Boulevard near Highway #280, 612-331-1900).

Contestants will attempt to guess the selling value of a recent actual transaction given details presented by deal advisor, Dan Mulvaney of Sunbelt Business Advisors.

If you’d like to attend, please email Dennie O’Leary by this Friday at odennie@hotmail.com with your meal choice of: Chef Salad or Foccacia Club Sandwich. Our ASA chapter will pay for the meals of all ASA attendees.

January will start off 2008 at a quick pace with two events: a happy hour on January 14th and the January 30th IBA/ASA Joint Conference. Watch for conference registration information coming to you soon. Read below for further information and mark your calendars.

Have a wonderful, restful holiday all!

Renee Marino, Secretary/Treasurer
rmarino@larsonallen.com
612-376-4819
### 2007/2008 ASA Local Chapter Meeting Calendar

<table>
<thead>
<tr>
<th>Date</th>
<th>Event Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>December 20th</td>
<td>ASA/IBA Joint Meeting: Annual Valuation Contest (see above)</td>
</tr>
<tr>
<td>January 14th</td>
<td>Happy Hour at Majors Sports Cafe at 5:30 PM. (6440 Wayzata Blvd, Golden Valley, Fireside Room, 763.746.2283). Spouses and significant others invited. Feel free to bring an appraiser guest, as well!</td>
</tr>
<tr>
<td>January 30th IBA/ASA Joint Business Valuation Conference</td>
<td>St. Thomas (8:00 am – 4:30 pm), See below</td>
</tr>
<tr>
<td>March 20th</td>
<td>ASA/IBA Joint Meeting: ASA to host - theme to be announced.</td>
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### 2007/2008 Conferences

**January 30th, 2008 18th Annual IBA/ASA Business Valuation Conference at St. Thomas**

Save the date for a star-studded local business valuation conference. Roger Grabowski of Duff & Phelps will be here to share his views on equity risk premiums. Paul Kasreil, Chief Economist for Northern Trust will prognosticate on the economy. Come hear from local experts about valuing development stage companies and fractional interests in real estate. Get updates on the newest developments in valuation standards, accounting pronouncements, IRS rulings, legal precedents, and other topics you need to know.

**August, 2008 ASA International Conference to be held in the Twin Cities**

*It’s true! The 2008 ASA International Conference will be held in the Twin Cities at the Minneapolis Marriott City Center hotel! Expect to see more details on speakers, advanced courses, possibly a USPAP offering and our chapter’s involvement. Interested in participating? Contact a chapter officer (see contact information below) or come to next Monday’s meeting!*
Chapter News

Employment Opportunity
For the first time in 13 years, the IRS is hiring in the Twin Cities area. Robin Ruegg indicated they are hiring a real estate appraiser and a business appraiser. Please contact Robin at 651-726-1511 for more information (robin.p.ruegg@irs.gov).

Chapter History
Did you know the charter year of the chapter was 1961? Our chapter is closing in on its 50th year! Here’s a list of all the past presidents of the chapter over the years. Our apologies if there are any mistakes here. If you are aware of any corrections, please let us know. Still trying to confirm 1999-2001. Special thanks to Tony Speiker who helped to dredge this information out of the archives. Names in blue are still all current members.

Past Presidents – Twin Cities ASA Chapter #53

2006-07  Paul Siebrasse  1983-84  Wayne Nelson
2005-06  John Heidebrecht  1982-83  Gerald McKinzie
2004-05  John Heidebrecht  1981-82  Gerald Gray
2003-04  Larry Hempler  1980-81  Larry Johnson
2002-03  Joe LaPray  1979-80  Donn Dexter
2001-02  Allan Chermak  1978-79  Charles Lattin
2000-01  Teresa Hoffman  1977-78  Thomas Krueger
1999-00  Pat Schmidt  1976-77  Robert Johnson
1998-99  Steve Nelson  1975-76  Donn LaVoie
1997-98  Paul Halverson  1974-75  Pete Patchin
1996-97  Doug Kurszewski  1973-74  Roy Johnson
1995-96  Jason Vavra  1972-73  Carl Pelton
1994-95  Jim Roff  1971-72  Joe Patchin
1992-93  Bob Brown  1969-70  Fran Shaffer
1991-92  Steve Wall  1968-69  Chester Tollefson
1990-91  Dick Johnson  1967-68  Bill Dunn
1989-90  Jon Tessier  1966-67  Fritz Brandberg
1988-89  Mark Gehrig  1965-66  Ray Faricy
1987-88  Roger Ramberg  1964-65  Harold Hubert
1986-87  Richard Drew  1963-64  George Patchin Sr.
1985-86  Tony Speiker  1962-63  Lisle Jesmer
1984-85  Pete LaSalle  1961-62  Everett Waldron

Website
Check into the local Chapter website from the national site or go directly to the local Chapter’s website at: www.twincitiesappraisers.org. We’re always looking to add more content to the site and make it more useful. We would encourage anyone to submit material they would like to share or feel would be of interest to our local members and the general public. Contact any of the Chapter officers to or Andy Clausen (andy.clausen@rsmi.com) to post it on the site. Thanks again to Andy for his help of building our local website.
Treasurer’s Report

The current bank account balance: $15,960.42.

Speakers Committee

We’re looking for topics that interest you or suggested speakers (feel free to volunteer yourself) for our November chapter meeting. The possibility of topics is wide open so please don’t be afraid to bring forth your ideas. Also we are looking for additional members to serve on the speakers committee. Please contact Jim Roff if interested in serving at 952-881-6572 or appraisal-advisors@earthlink.net.

2007-2008 Twin Cities Chapter #53 Officers and Contact Information

The following slate of officers were elected and sworn into office during the chapter’s June 11, 2007 meeting. Their term of office is one year. Please feel free to contact any officer for assistance, to offer suggestions, recommend a speaker, or to let them know if you are interested in serving as an officer in the next fiscal year.

President James P. Roff, ASA Appraisal Advisors, Inc. (952) 881-6572 appraisal-advisors@earthlink.net

1st Vice President Chad Dolly, ASA Craig-Hallum Capital Group, LLC (612) 334-6358 chad.dolly@craig-hallum.com

Secretary/Treasurer Renee Marino, ASA LarsonAllen (612) 376-4819 rmarino@larsonallen.com

Membership Chairperson Teresa Hoffman, ASA Wells Fargo Investments (612) 667-3434 teresa.m.hoffman@wellsfargo.com