Greetings Members and Friends of the Chapter,

Our next Chapter meeting will take place Monday, **September 10th at 12:00 noon**. There will be a brief update regarding the NCCIBA and the new MABVP, followed by a presentation from Marnie Ochs-Raleigh from Evolve Systems regarding the new ASA Chapter website (www.twincitiesappraisers.org) and using web-based tools to promote our personal brands.

The meeting will be held at the offices of Grant Thornton in downtown Minneapolis. Please refer to the end of this newsletter for detailed directions. All Member attendees will receive a $7.00 per diem check to help defray the cost of food and parking.

I would also like to encourage everyone to consider attending the 2012 Appraisers Conference / Advanced BV Conference during the second week of October. You can register at: [http://www.appraisers.org/Meetings/2012ASAConference/Schedule.aspx](http://www.appraisers.org/Meetings/2012ASAConference/Schedule.aspx)

We look forward to seeing you at the next Chapter meeting. Please do not hesitate to bring a guest to any of our meetings.

Thanks,

**Guy Sanschagrin, President**
twincitiesappraisers@gmail.com
952.217.1289
Fiscal 2012/2013 ASA Twin Cities Chapter Meeting Calendar

9/10/2012 (Monday)  Regular Meeting – A brief update regarding the current status of the NCCIBA and the new MABVP (Minnesota Association of Business Valuation Professionals), followed with a presentation by Marnie Ochs-Raleigh from Evolve Systems regarding the new ASA Chapter website and the use of web-based tools to market valuation services.

11/12/2012 (Monday)  Regular Meeting – Speaker: Pat Schmidt from Value Consulting Group - Topic TBD

12/20/2012 (Thursday)  Joint Meeting (Tentatively) Hosted by MABVP at the offices of Schechter Dokken Kanter – Annual Valuation Contest

2/6/2013 (Wednesday)  ASA/IBA Business Valuation Conference (Tentative)

2/7/2013 (Thursday)  Happy Hour (Location TBD)

3/11/2013 (Monday)  Joint Meeting Hosted by ASA – Speaker: Michael Gregory - Topic TBD

5/13/2013 (Monday)  Regular Meeting – Speaker: Renee Marino will present on the admissibility of valuation evidence prepared during the normal course of business in subsequent litigation.

6/13/2012 (Thursday)  Officer Transition Happy Hour (Location TBD)

Website Update

The new and improved chapter website is live at www.twincitiesappraisers.org. The new site has features that will enable us to more easily keep the site and calendar up to date. Future newsletters will be released through the website and archived there as well. We are always looking to add more content to the site as well as make it more useful. We would encourage anyone to submit material they would like to share or feel would be of interest to our local members and the general public. Contact the chapter officers (see contact information below) to have material posted on the site. Thanks to Marnie Ochs-Raleigh and her team at Evolve Systems for their efforts to build our local Chapter website.

Membership News

Please welcome the following as the newest members of the Twin Cities Chapter #53:

Shawn Stumphf – Shawn is an analyst with Leonard J. Sliwoski & Associates in Moorhead, MN. Shawn has an MBA degree and is also a CPA. He has worked as a business appraiser for two years. Welcome to the chapter Shawn!

Chelsey Fast – Chelsey is an associate chattel evaluator with AgStar Financial Services in Worthington, MN. Chelsey graduated last spring from Minnesota State University, Mankato with a Bachelor of Science degree in finance. Her appraisal discipline is Machinery & Technical Specialties. A warm welcome to you Chelsey!
Dennis Bingham – Dennis is a business appraiser with American Business Appraisers, LLC in Eden Prairie, MN. He has worked as a business appraiser since 1997. Dennis is also a member of the Institute of Business Appraisers and holds the MCBA designation. Welcome Dennis!

Interested in becoming a member? Download the application at: http://www.appraisers.org/Files/Membership_Application_2012_promo.pdf

Contact Teresa Hoffman at 612.667.3434 if you have any questions. Please do not hesitate to bring a guest to any meeting!

Linked In Group

All Chapter members should have received an invitation to join the Chapter’s LinkedIn group, which is called Twin Cities Chapter, American Society of Appraisers #53. By joining and using the group, members will be able to stay connected, discuss valuation topics, and learn about upcoming events. You may search for the group within the LinkedIn website or request an invitation from one of the Chapter officers.

Treasurer’s Report

As of July 31, 2012, the Chapter’s bank account balance was $15,602.12.

2012/2013 Twin Cities Chapter #53 Officers and Contact Information

The following Officers were elected and sworn into office for the 2012/2013 fiscal year. Their term of office is one year. Please feel free to contact any Officer for assistance, to offer suggestions, recommend speakers, or to let them know if you are interested in serving as an Officer in the future.

President
Guy Sanschagrin, CPA (MN)
WTP Advisors
952.217.1289
guy.sanschagrin@wtpadvisors.com

Vice President
Adam Benik, CPA/ABV, ASA
Value Consulting Group
612.436.0559
adam@valcongrp.com

Secretary/Treasurer
Joshua Johnson
Shenehon Company
612.333.6533
jjohnson@shenehon.com

Membership Chairperson
Teresa Hoffman, ASA
Wells Fargo Bank
612.667.3434
teresa.m.hoffman@wellsfargo.com
Regular Meeting Venue and Directions

Chapter meetings will be held at the offices of Grant Thornton in downtown Minneapolis:

Grant Thornton LLP
200 South 6th Street, Suite 500 North
Minneapolis, MN 55402

The best option for parking is the Hennepin County Government Center ramp, which can be accessed via 5th Avenue. There are other parking options nearby as well. Directions are as follows:

From the North on 35W
35 W South to Washington Ave. Exit
Right on Washington Ave. to 4th Ave.
At 4th Ave., turn left and proceed to 6th St.
Turn left on 6th St. and proceed to 5th Ave.
Turn left on 5th Ave.
Ramp entrance is located on the left side of 5th Ave. between 6th St. and 5th St.

From the South on 35W
35W North to Downtown Exits.
Exit 5th Ave.
Proceed on 5th Ave.
Ramp entrance is located on the left side of 5th Ave. between 6th St. and 5th St.

From East on 94
94 West to 5th St. Exit.
West on 5th St. to 4th Ave.
At 4th Ave., turn left and proceed to 6th St.
Turn left on 6th St. and proceed to 5th Ave.
Turn left on 5th Ave.
Ramp entrance is located on the left side of 5th Ave. between 6th St. and 5th St.

From the West on 94
94 to Downtown exit of 4th St.
Follow 4th St. to 4th Ave.
At 4th Ave., turn right and proceed to 6th St.
At 6th St., turn left and proceed to 5th Ave.
Turn left on 5th Ave.
Ramp entrance is located on the left side of 5th Ave. between 6th St. and 5th St.

Remote Meeting Attendance via Webcast

VIDEO INFORMATION
There will be a webcast of each Chapter meeting that will enable Members to attend remotely. We will send information to all Members about connecting remotely the morning of each Chapter meeting.

AUDIO INFORMATION
During the webcast, you can listen via your computer speakers or you can connect via phone using the following dial-in information:

Phone: 800.851.3547
Conference ID: 6775180#

If you have any issues registering for the meeting, please contact Renee Marino at 612.227.8508 or renee.marino@us.gt.com.

Members who attend the meeting via the webcast will receive meeting participation credit, but will not receive a per diem check.